

Skannex is a Norwegian company founded in 2006. The company has developed sophisticated software for image recognition, capturing and analysis of bioassays. Skannex offers next generation solutions filling the industries need for affordable, rapid and automatic reader solution with focus on lateral flow. Our customers operate in the market segments In Vitro Diagnostics, Agriculture, Food/Feed and Drug of Abuse.

Skannex is strengthening the organization. We are therefore looking for a person to fill a new position as

## **Sales Manager EU**

### **Education and experience**

- BSc or higher in biotechnology or similar
- Education in business and/or IT preferable
- Experience from working in, or towards the diagnostic industry
- Experience in business2business sales cycle
- Demonstrated successful sales results in comparable industry

### **Major responsibility**

- Responsible for sales strategy and sales activities in Europe
- Presentation and demonstration of Skannex products and capabilities
- Negotiate, write and close customer agreements
- Market analysis
- Responsible for implementing and maintaining a CRM system

### **Skills**

- Excellent in spoken and written English, other language skills advantageous
- Interest and capability to conduct technical sales
- Self-driven and systematic
- Result oriented
- Enjoy building relations

### **We offer**

- Competitive salary and benefits
- Dynamic and creative working environment
- Challenging and developing position
- Office in Oslo
- Travel activities Europe must be accounted for

### **Interested?**

Send your application to Siri Stabel Olsen [siri@skannex.com](mailto:siri@skannex.com) . For questions please contact Siri Stabel Olsen, CEO at +47 99252274 or [siri@skannex.com](mailto:siri@skannex.com).